

Subject: Parish Online

You may recall that I wrote to you on the 14th May 2019 regarding Parish Online's (POL) new improved version. In the email, I also mentioned that SALC was in early discussions with WSCC and Geosphere (the owners of POL) regarding future licence arrangements. To remind you, the WSCC group licence for all West Sussex local councils will expire in February 2020. I am pleased to report that SALC has secured a significant range of discounts from Geosphere and local councils will have some options to consider if they plan to use POL as from 1st February 2020. Given Clerks are preparing budgets for 2020/21, I thought it timely to share these options with you. The options are:-

- Take a 70% discount from the list price predicated on a three year arrangement providing that a substantial majority of the 137 local councils in West Sussex take up this offer;
- Take a 40% discount instead and only commit to 1 year (this will also be the option if not enough West Sussex local councils take up the first option);
- Take advantage of the BHIB Council's Insurance deal where Parish Online is funded, free of charge, through their insurance;
- do nothing and let the account lapse.

You can check your individual annual list price on the POL website at the link below and click on the yellow 'Find out how much Parish Online is for your Council' button. Example indicative pricing examples are also listed below.

<https://www.parish-online.co.uk/overview#Pricing>

LOCAL COUNCIL	LIST Full Price	SOLO 40%	GROUP 70%
Large local council	£ 1,500.00	£ 900.00	£ 450.00
Medium local council	£ 450.00	£ 270.00	£ 135.00
Smaller local council	£ 100.00	£ 60.00	£ 30.00

Could I ask you to complete the very short survey (link below) to help us forecast demand for the options outlined above? It is hoped that as many local councils as possible opt for the 70%, 3-year deal to secure the maximum discount. Given you may be putting your draft budgets together for next year, the possible 'worst case' price could be the 40% discount on the annual list price.

<https://www.surveymonkey.co.uk/r/MMYBLL8>

As ever, please contact me if you have any queries about the new licence arrangements.